


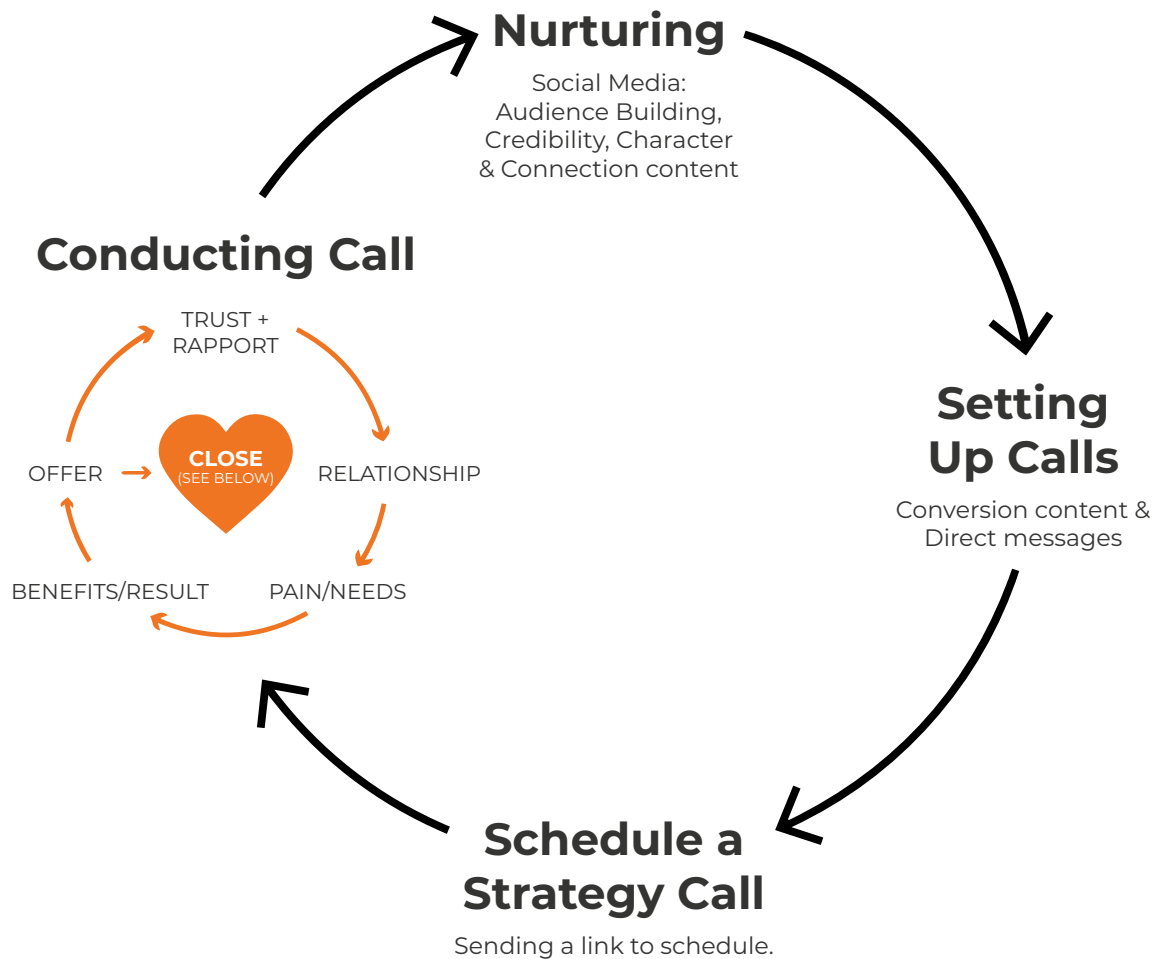


YOUR **NEXT** *Steps*

 **KEY OBJECTIVE:** It is important to keep in mind that sales is not a straight or wavering path - it is a cycle! On this next page we will be resurfacing imagery from day two of this workshop. For success and traffic you must keep all elements in motion. Remember that mastery comes from trying, tweaking, and constantly improving! None of that can come to fruition without ACTION. As you meet with your team for this final workshop, consider ways you can continue to hold each other accountable throughout your journey ahead.

YOUR NEXT STEPS

Sales Journey



- Follow-Up
- Follow Through
- Testimonials
- Referrals
- Impact
- Profit

LEAD MAGNET

Ideas

NOTES

SAVE THE DATES

Trainings on How to Scale are Ahead!

As this is not the end of your journey in serving your DOT, this is not the end of our journey in serving YOU! Save the dates below in your calendar as we continue to meet weekly with new topics, strategy, and special guest speakers. See you there!

Wednesday - Live Trainings | 11AM PST

- **DECEMBER:** 22nd, 29th
 - **JANUARY:** 12th, 19th, 26th
 - **FEBRUARY:** 2nd, 9th, 16th
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Tuesday - Live PNL FB Group Coaching | 9AM PST

- **DECEMBER:** 14th, 21st, 28th
 - **JANUARY:** 4th, 11th, 18th, 25th
 - **FEBRUARY:** 1st, 8th, 15th, 22nd
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Project Next Level Graduation Ceremony

★ MARCH

